

# 2021/2022 SOLICITORS' PROFESSIONAL INDEMNITY

COMMON PROPOSAL FORM IRELAND

# CHECKLIST FOR REQUIRED ADDITIONAL DOCUMENTATION

1.	Q1.1	If your firm is established less than two years, please provide a business plan and CVs for all Partners and Principals.
2.	Q1.3	If a branch office has no Partner or Principal in situ, please provide the CVs of the solicitors or registered lawyers based in the branch office.
3.	Q2.1	If your firm's headed paper refers to any other firm or Preceding Practice that has not been included in Q1, please provide details and a copy of your letterhead.
4.	Q3.4	If any fee earner, including any Partner or Principal, obtained their first legal qualification outside of Ireland, please provide an up-to-date CV for each relevant person.
5.	Q4.1	Where applicable, please provide details and relevant reports if your firm or any prior firm or Preceding Practice has:
		4.1.1 Been the subject of an investigation (for example, following a complaint) that has resulted in any adverse findings by the Law Society of Ireland, the Solicitors Disciplinary Tribunal, the Legal Services Regulatory Authority, the Legal Practitioners Disciplinary Tribunal or any other recognised body.
		4.1.2 Received any inspection visits from the Law Society of Ireland.
		4.1.3 Been the subject of an investigation by the Irish Financial Regulator or Central Bank of Ireland, or proceedings commenced by the Central Bank of Ireland.
		4.1.4 Failed to pay any insurance premium or excess contribution.
		4.1.5 Been declined professional indemnity insurance by any insurer or applied to the Assigned Risks Pool.
6.	Q4.2	Please provide details and relevant reports if there has been a material change in your firm in the last three years, in relation to the legal entity, nature of work or location.
7.	Q4.3	Please provide details and relevant reports if you expect there to be any significant changes to or in your firm in the coming year in relation to the legal entity, nature of work or location, including any merger or consolidation with another firm.
8.	Q4.5	Where applicable, please provide details and documentation where available if any present Partner, Principal, consultant or any other legal employee in your firm has:
		4.5.1 Been the subject of any investigation (for example, following a complaint) that has resulted in any adverse findings by the Law Society of Ireland, the Solicitors Disciplinary Tribunal, the Legal Services Regulatory Authority, the Legal Practitioners Disciplinary Tribunal or any other recognised body.
		4.5.2 Been convicted of (or charged with but not yet tried for) any criminal offence involving fraud or dishonesty.
		4.5.3 Previously been, or currently is, the subject of a petition for bankruptcy or any judgments or decrees that remain unsatisfied, in whole or in part.
		4.5.4 Been refused a practising certificate, or granted a conditional practising certificate by the Law Society of Ireland.
		4.5.5 Been the subject of a finding of misconduct by the Solicitors Disciplinary Tribunal or the Legal Practitioners Disciplinary Tribunal.
***************************************		4.5.6 Previously been a Partner, Principal or Consultant in a Firm that is now in the Run-off Fund?
9.	Q9.1	If your firm or any Preceding Practice, within the last seven years, sold a financial product or provided advice in connection with financial services, where such activity is regulated by the Law Society of Ireland, the Central Bank of Ireland, the <i>Investment Intermediaries Act 1995</i> or any other financial services regulation legislation, a separate questionnaire will be required, which will be supplied on receipt of your completed proposal form or can be downloaded from the website at http://www.lawsociety.ie/Solicitors/Practising/PII/
10.	Q11.2.2	If you have applied for or achieved any risk-management or quality standard, please attach a copy of your report.
11.	Q13.3	Please attach your current claims report provided by the relevant participating insurer(s) or the Assigned Risks Pool. If this is not yet available, please provide claims/circumstances details on the attached supplementary claims form.
12.	Q13.4	If any Partner or Principal in your firm is aware, after careful enquiry of all solicitors and employees of the firm, of any loss or claim or circumstance that may give rise to a loss being sustained or a claim being made against or involving any person to be included in this insurance, their predecessors in practice, or any past partners, principals, directors or members, where such has not been previously notified to past or present insurers, please provide full details on a separate sheet.

#### **IMPORTANT NOTES**

Common proposal form guidance notes should be read in conjunction with this form.

Please provide a full answer to every question and use supplementary sheets for questions where you may have insufficient space to answer a question. Some information, as directed and highlighted in **bold font** in the form, should be provided in the additional information section (section 16). Additional documentation to be provided with your proposal form is highlighted in **red font** in the form. The more information you provide, the more your broker will understand your firm to negotiate with the participating insurers on your behalf.

A Partner or Principal of your firm must sign and date this form, along with any supplementary sheets. In this form, the word 'Principal' means the sole practitioner or sole principal in your firm, and the word 'Partner' means a partner in your firm.

In this form, the terms "Preceding Practice" and "Succeeding Practice" are as defined in any applicable minimum terms and conditions.

## 1 YOUR FIRM'S DETAILS

1.1 Please list all practising titles, including associate companies, nominee companies and service companies. Please mark type against each: 'S' for Sole Practitioner/Sole Principal, 'P' for Partnership.

PRACTISING TITLE	TYPE	PRACTISING TITLE	TYPE

PRIMARY ADDRESS	DATE ESTABLISHED				
	/ /				
	If less than two years, please provide business plan and CVs for all Partners or Principals.				
LAW SOCIETY FIRM NUMBER	PROFESSIONAL INDEMNITY CONTACT MR/MRS/MS				
F					

Please list the town of any branch office for which cover is required, together with the percentage of fees generated from each branch office. If you have no branch offices, please tick 'none'.

None

LOCATION	RESIDENT PARTNER/ PRINCIPAL	%	LOCATION	RESIDENT PARTNER/ PRINCIPAL	%
		%			%
		%			%
		%			%
PRINCIPAL OFFIC (If no branch office	E , this should be 100%)	%			
TOTAL FOR ALL (Must equal 100% i	ncluding principal office)	%			

1.3	Please provide full details of how each office is supervised.  If there is no Partner or Principal in situ, please provide full details of same in section 16 and attach CVs of the solicitors or registered lawyers based in your branch office(s).

# 2 SUCCEEDING PRACTICE

2.1 Does your firm's headed notepaper refer to any other firm or Preceding Practice(s) not listed above?

Yes No

If yes, please provide full details in section 16 and a copy of your letterhead.

- 2.2 Has your firm become a Succeeding Practice? Yes No If you have answered yes, please complete question 2.3.
- 2.3 Please provide details of all Preceding Practices to which your firm is a Succeeding Practice:

NAME OF FIRM(S)	PRECEDING PRACTICE HAS RUN-OFF COVER IN PLACE	DATE ESTABLISHED	DATE OF SUCCESSION	NUMBER OF SOLICITORS WHO JOINED YOUR FIRM
	Yes No			
	Yes No			
	Yes No			

# 3. YOUR STAFF DETAILS

3.1 Please state the number of staff in your firm: ('FT' for full-time, 'PT' for part-time):

	2021 FT	2021 PT	2020 FT	2020 PT	2019 FT	2019 PT	2018 FT	2018 PT
Principals/Equity Partners								
Salaried Partners								
Solicitors and Consultants	-							
Legal Executives	-							
Other fee earners								
Other staff*								

<sup>\*</sup>Excluding cleaning, maintenance and other manual employees.

Please provide all information requested for each fee earner listed in the table above, even if you are a Sole Practitioner or Principal:

SOLICITOR NUMBER (IF APPLICA	FULL NAME BLE)		OR PARTNER IN YOUR	DATE QUALIFIED (IF APPLICABLE)	
1.		(Principal)		/ /	
2.				/ /	
3.				/ /	
4.				/ /	

3.3 With regard to any Partner or Principal in your firm:

3.3.1 Is any Partner or Principal in your firm also a Partner or Principal in another solicitor's firm?

Yes No

- 3.3.2 Is any Partner or Principal in your firm involved in any other business activity?
   Yes No
   3.3.3 Does any Partner or Principal in your firm have a financial interest in any other business activity?
- 3.3.3 Does any Partner or Principal in your firm have a financial interest in any other business activity?

  Yes No

If you have answered yes to any of the questions above, please provide full details, including number of hours worked, in respect of each relevant Partner or Principal in section 16.

Did any fee earner in your firm, including any Partner or Principal, obtain their first legal qualification outside of Ireland?Yes No

If yes, please provide full details of each relevant fee earners' solicitor number, solicitor name and place of qualification in section 16 and attach an up-to-date CV for each person mentioned.

- 3.5 References please answer the following questions with regard to your firm's current staff. If your firm currently has no staff, please answer the questions with regard to your firm's recruitment practices.
  - 3.5.1 Does your firm carry out full recruitment checks in respect of all Partners, Principals, consultants and employees?

    Yes No
  - 3.5.2 Do the recruitment checks include the taking up of written and/or verbal references? Yes No
  - 3.5.3 Do the recruitment checks include, where relevant, questions about an individual's claims record? Yes No
  - 3.5.4 Do the recruitment checks include enquiries as to whether an individual has a disciplinary record with, for example, the Law Society of Ireland, Solicitors Disciplinary Tribunal, the Legal Services Regulatory Authority, the Legal Practitioners Disciplinary Tribunal or any other relevant body? Yes No

If you have answered yes to any of the questions above, please provide full details, including number of hours worked, in respect of each relevant Partner or Principal in section 16.

## 4. PRACTICE QUESTIONS

- 4.1 Has your firm, or any prior firm or Preceding Practice:
  - 4.1.1 Been the subject of an investigation (for example, following a complaint) that has resulted in any adverse findings by the Law Society of Ireland, the Legal Services Regulatory Authority, the Solicitors Disciplinary Tribunal, the Legal Practitioners Disciplinary Tribunal or any other recognised body? Yes No
  - 4.1.2 Received any inspection visits from the Law Society of Ireland? Yes No
  - 4.1.3 Been the subject of an Irish Financial Regulator or Central Bank of Ireland investigation or proceedings commenced by the Central Bank of Ireland? Yes No
  - 4.1.4 Failed to pay any insurance premium or excess contribution? Yes No
  - 4.1.5 Been declined professional indemnity insurance by any previous or existing insurer or applied to the Assigned Risks
    Pool? Yes No
- 4.2 Has there been a material change in your firm in the last three years in relation to the legal entity, nature of work or location?

  Yes No
- Do you expect there to be any significant changes to or in your firm in the coming year in relation to the legal entity, nature of work or location, including any merger or consolidation with another practice? Yes No

If you have answered yes to any of the following questions 4.1, 4.2 or 4.3, please provide full details in section 16 including documentation where available.

4.4 Is your business a solicitor's firm only? Yes No
If no, please provide full details of any non-regulated business (for example, a separately constituted financial services adviser operating outside of the Law Society of Ireland regulations) in section 16.

- 4.5 Has any present Partner, Principal, consultant or any other legal employee:
  - 4.5.1 Been the subject of any investigation (for example, following a complaint) that has resulted in any adverse finding by the Law Society of Ireland, the Legal Services Regulatory Authority, the Solicitors Disciplinary Tribunal, the Legal Practitioners Disciplinary Tribunal or any other recognised body? Yes No
  - 4.5.2 Been convicted of (or charged with but not yet tried for) any criminal offence involving fraud or dishonesty?

    Yes No
  - 4.5.3 Previously been, or currently be, the subject of a petition for bankruptcy or any judgments or decrees that remain unsatisfied, in whole or in part? Yes No
  - 4.5.4 Been refused a practising certificate, or granted a conditional practising certificate by the Law Society of Ireland?

    Yes No
  - 4.5.5 Been the subject of a finding of misconduct by the Solicitors Disciplinary Tribunal or the Legal Practitioners

    Disciplinary Tribunal? Yes No
  - 4.5.6 Previously been a Partner, Principal or Consultant in a Firm that is now in the Run-off Fund? Yes No

If you have answered yes to any of the questions above, please provide full details in section 16 including documentation where available.

# 5. GROSS FEES (EXCLUSIVE OF VAT)

- 5.1 Do you have any US domiciled interests to be insured under this policy? Yes No
- 5.2 Do you have any other overseas domiciled interests to be insured under this policy? Yes No If yes, please provide full details in section 16.
- 5.3 Please provide gross fees exclusive of VAT for the last five completed accounting periods and an estimate for the current year:

	YEAR EI	NDING	REPUBLIC OF IRELAND	USA/CANADA*	ANY OTHER JURISDIC- TION*	TOTAL
Estimated current financial year (year ending 2021)	/	/ 2021	€	€	€	€
Annual accounting period year ending 2020	/	/ 2020	€	€	€	€
Annual accounting period year ending 2019	/	/ 2019	€	€	€	€
Annual accounting period year ending 2018	/	/ 2018	€	€	€	€
Annual accounting period year ending 2017	/	/ 2017	€	€	€	€
Annual accounting period year ending 2016	/	/ 2016	€	€	€	€

<sup>\*</sup>Please also provide details of the work in section 16.

- Does any one client or group of clients generate 20% or more of your annual fees? Yes No *If yes, please provide full details section 16.*
- Does your firm provide advice in relation to any law other than the law in Ireland (including EU law to the extent that it forms part of the law in Ireland)? Yes No

If yes, please confirm the jurisdiction under which the work is undertaken and state the gross fee income for the accounting period, together with full details of these activities, in section 16.

6.1.1 Please provide a percentage breakdown of the gross fee income for the last accounting period into the following categories:

Acting as arbitrator, adjudicator or mediator	%	Litigation and arbitration (other)	%
Conveyancing - commercial	%	Landlord and tenant	%
Conveyancing – PPR	%	Mergers and acquisitions	%
Commercial and corporate – securities	%	Patent	%
Commercial and corporate – non-securities	%	Personal injury – defendant	%
Criminal law	%	Personal injury – litigant	%
Debt collection (judgment debts over €10,000)	%	Tax	%
Defendant litigious work for insurers	%	Wills, trust and probate	%
Employment	%	Other non-litigious	%
Family (excluding children)	%	Other low risk work*	%
Financial advice and services	%	Other work (state nature of work and %)	
Immigration	%		%
Intellectual property (excluding patent)	%		%
Insolvency	%		%
Total (must equal 100%)			%

<sup>\*</sup>Low-risk work includes debt collection under €10,000, children, mental health tribunal, welfare, administering oaths and taking affidavits, lecturing and related activity, expert witness, and planning.

6.1.2 Are any substantial changes in the percentage amounts shown above anticipated during the next 12 months? Yes No If "Yes" please provide full details in section 16

6.2.1 Please estimate your firm's client base:

Construction	%	Privately held companies (other than above)	%
Entertainment and sport	%	Publicly held companies (other than above)	%
Financial institutions/banking	%	Other (please specify)	%
Government	%		%
Insurance	%		%
Private client	%		%

6.2.2 Are any substantial changes in the percentage amounts shown above anticipated during the next 12 months? Yes No If "Yes" please provide full details in section 16

# 7. NATURE OF WORK - 'NO FOAL, NO FEE' ARRANGEMENTS

- Has your firm entered into 'no foal, no fee' type arrangements or any other form of conditional fee arrangements that have led to deductions from personal injury damages for solicitor/own client charges? Yes No If no, please move straight to question 8.
- 7.2 Do you use a written risk-assessment procedure before accepting such arrangements? Yes No *If no, please provide full details in section 16.*

7-3	Does a Partner or Principal agree each 'no foal, no fee' type or conditional fee type arrangement before it is offered to your client?
	Yes No  If no, please provide full details in section 16.
8.	NATURE OF WORK - PERSONAL INJURY
8.1	Has your firm been part of any referral network, claims management, or promotional group? Yes No If yes, please provide full details in section 16.
8.2	Please specify the largest and average settlements on behalf of any claimant in the last five years:
	AVERAGE
Perso	onal injury settlement €
8.3	Please estimate the number of personal injury cases you currently have where the expected settlement exceeds €250,000:
8.4	Is a diary system in place to record, monitor and review key dates in relation to personal injury cases? Yes No , please confirm the person in the firm with responsibility for maintenance of the key dates diary system
9.	NATURE OF WORK – FINANCIAL SERVICES AND PERSONAL INSOLVENCY WORK  Within the last seven years, has your firm or any Preceding Practice sold or assisted in the promotion of a financial product or provided advice in connection with financial services where such activity is regulated by the Law Society of Ireland, the Legal Services Regulatory Authority, the Central Bank of Ireland, the Investment Intermediaries Act 1995 or any other financial services regulation legislation? Yes No  If yes, a separate questionnaire will be required, which will be supplied on receipt of your completed proposal form or
	can be downloaded from the Law Society website at <u>www.lawsociety.ie/PII</u>
9.2	Describe the financial advice and services provided by your firm:
9.3	Does your firm hold escrow accounts in relation to investment-related services? Yes No
If yes	, please describe what procedures are in place to prevent unauthorised withdrawals/inappropriate use of funds contained in such escrow accounts:

	Personal Insolven	cy Act 2012? Yes	No				
If yes,	please provide the na	mes of the individi	uals authorised by the	Insolvency Service o	of Ireland to carry out	t this work within y	our firm:
10.	NATURE OF	- WORK – CO	ONVEYANCIN	G			
10.1	Between 2011 and	d 2021, was more	than 10% of your co	nveyancing turno	ver derived from a	single source or re	ferrer?
	Yes No If yes, please p	rovide full deta	ils in section 16.				
10.2	conveyancing fo table in respect of Please do not le	or the last five cor of conveyancing : <b>eave any sectio</b>	fees charged and un n in the table belo n particular year is	periods and an est dertakings issued w blank. For exan	timate for the curre by your firm: nple, if the numbe ert a '0' into the bo AL	r of undischarge ox.  NUMBER OF	nplete the following
		Gross fees	Number of	Gross fees	Number of	UNDISCHAR PPR	GED Commercial
	nate for current	€	transactions	€	transactions	conveyancing	conveyancing
	(2021) accounting period	€		€			
Annu	al accounting d ending 2019	€		€			
Annu	al accounting d ending 2018	€		€			
	al accounting d ending 2017	€		€			
	al accounting d ending 2016	€		€			
	her periods	N/A	N/A	N/A	N/A		
	d Total anding	N/A	N/A	N/A	N/A		
10.3	your firm is not	in receipt of stan	ing in a situation wh np duty, or stage pay ils in section 16.	•		discharge (includ	ing situations where
10.4	Please provide tl	he following info	rmation for the last	ten years:			
Highe	est PPR transactio	n value	€	Highest o transactio	ommercial convey on value	ancing	€
10.5	In the last ten ye	ears, have fees be	en received in conne	ection with sub-pr	ime loans? Yes	No	
If ues, r	olease state the approx	ximate number of	transactions and nam	es of all subprime le	nders		
7 3,1	Tr			JI			

Does any individual in your firm provide services or intend to provide services as a personal insolvency practitioner under the

9.4

10.6	Has your firm received any requests for conveyancing files or information from conveyancing files over the last six years from a					
	lender o	or a lender's representative, other than in accordance with normal business (such as a standard audit)? Yes No				
	10.6.1	If yes, how many?				
	10.6.2	Have you reported such requests to your insurer? Yes No If no, please provide full details in section 16.				
	10.6.3	Have any potential notifications made by you been declined by your insurer? Yes No If yes, please provide full details in section 16.				
10.7	Have ar	ny file requests resulted in a claim being made against you? Yes No				
	10.7.1	If yes, how many:				
	10.7.2	Have they been reported to your insurer? Yes No If no, please provide full details in section 16.				
	10.7.3	Have any claim notifications been declined by your insurer? Yes No If yes, please provide full details in section 16.				
10.8		ou made a block notification to your current insurer or any other previous insurer of all claims and circumstances that isen out of requests for your conveyancing files by a particular lender or in respect of a particular fee earner?				
	Yes <i>If yes,</i> <sub>I</sub>	No please provide full details in section 16.				
10.9	Are you	aware of any disputes, questions or queries arising from the provision of undertakings given or accepted by your firm?				
	Yes <b>If yes,</b> p	No please provide full details in section 16.				
10.10	Ireland	ou received correspondence from any financial institution threatening legal action or a complaint to the Law Society of , the Legal Services Regulatory Authority, the Legal Practitioners Disciplinary Tribunal or Solicitors Disciplinary Tribunal ion to a delay or non-compliance with an undertaking given by your firm?				
	Yes <b>If yes,</b> p	No please provide full details in section 16.				
10.11	Are you	aware of any actual or possible claim or circumstances against your firm arising from the transfer of any client assets to				
	NAMA:	? Yes No please provide full details in section 16.				
10.12	Is any p	person in your firm a partner or principal with, a director of, or engaged with any client in any commercial partnership or				
		that has as its primary objective investment in commercial or residential property? Yes No please provide full details in section 16.				
10.13	10.13.1	Did you issue undertakings to financial institutions in respect of commercial property transactions between 1				
		December 2009 and 30 November 2010? Yes No				
	10.13.2	If yes, how many:				
	10.13.3 Please n	Did you obtain additional cover for such transactions? Yes No ote that you may be asked for evidence by insurers that you have purchased this cover.				

## 11. RISK-MANAGEMENT PROCEDURES

Please answer 'yes' if you have implemented the relevant policy or procedure and can verify same if required.

Please answer 'no' if you have not implemented the relevant policy or procedure, or any part thereof in multi-part questions.

If your answer to any question is 'no', or 'yes' but qualified, please provide full details and explanations in section 16.

If the answer to any of the questions is no, but your firm is working toward achievement of this objective, please provide full details in section 16 on what your firm has done so far to achieve this objective, what your firm plans to do to fully achieve the objective, and within what time scale.

#### **GENERAL MANAGEMENT**

	_		_	 	_		
11.1	Does your firm						

Yes No

11.2.1 Have you applied for, or achieved, any risk management or quality standard? Yes No

11.2.2 If yes, please attach a copy of your report, and provide details below of:

The number of times your firm was audited and accredited in the last three years	
The standards you have applied for or achieved	
Any scores awarded	
The date(s) accreditation was achieved	
When your accreditation expires	

### **NEW CLIENTS AND NEW MATTERS**

Prior to acceptance of instructions, are new matters subjected to a written risk assessment that is signed off by a Partner or Principal to establish <u>all</u> of the following?

Yes No

11.3.1 Whether the matter is within your firm's capability, capacity and competence

11.3.2 Whether the matter has unusual or higher risk factors than normal

11.3.3 Whether there is adequate time to complete the work and meet any critical dates

11.3.4 Whether any difficult issues relating to the work and/or your client are identified, recorded and can be managed

11.3.5 Whether following a review of the potential exposure values, your firm's liability should be capped (where this is appropriate and can be agreed with your client)

Whether work will be refused or referred elsewhere where a full duty of care cannot be given, or there are unmanageable conflicts, potential conflicts or other risks

11.4 Does your firm have formal written procedures for engaging new clients that include <u>all</u> of the following?

Yes No

11.3.6

11.4.1 Issuing and acceptance of your firm's current terms and conditions

11.4.2 Defining the scope of the transaction

11.4.3 Where appropriate, limiting liability of your firm under section 44 of the Civil Law (Miscellaneous Provisions) Act 2008

11.4.4 Standard file-opening processes to capture all relevant client, owners, stakeholders and asset/liability details

11.4.5 Money laundering and client identity checks

11.4.6 Issuing a formal engagement letter capturing all the terms and conditions of the retainer

11.5 Are all new instructions reviewed to ensure that actual or potential conflicts of interest (either between your client and your firm, its Partners, Principals, consultants or employees) are:

11.5.1 Systematically identified? Yes No

11.5.2 Recorded? Yes No

11.5.3 Notified if relevant? Yes No

11.5.4 Managed appropriately in accordance with procedures and specific training on this subject? Yes

No

- 11.6 Does the engagement letter explicitly state <u>all</u> of the following?
  - Yes No
  - 11.6.1 What work your firm will be conducting for your client (scope of instructions) including specific objectives
  - 11.6.2 What your firm will <u>not</u> be doing for clients (that is, limitations to your remit, perhaps based on third party funding restrictions or referral source or other advisor involvement, or your client wishing to limit costs or remit generally)
  - 11.6.3 Important dates and implications if these are missed.
  - 11.6.4 What you expect your client to do and by when?
  - 11.6.5 How long the matter is likely to take overall
  - 11.6.6 The fee basis and how much it will cost in total (to include fees, disbursements, VAT and potential for other costs) and, if relevant, details of any fee-sharing or referral commissions and how this will be accounted for
  - 11.6.7 Current terms and conditions of business (which may be a separate document)
  - 11.6.9 Where appropriate, notification and information regarding your firm's limitation of liability under section 26A of the Solicitors (Amendment) Act 1994, as inserted by section 44 of the Civil Law (Miscellaneous Provisions) Act 2008, which has been agreed with your client
- 11.7 For insurance products or investments advised on and/or sold, does the engagement letter explicitly include <u>all</u> of the following?

Yes	No	N/A
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- 11.7.1 'Fair, clear and not misleading' financial services information
- 11.7.2 Status disclosure
- 11.7.3 Basis of advice
- 11.7.4 Demands and needs assessment
- 11.7.5 Correspondence suitability statement

## Supervision and training

Please note that sole practitioners are not required to complete the Supervision and Training section. Sole principals and partnerships are required to complete this section. If you are a sole practitioner firm, please tick the following box and move straight to the File Management section:

N/A

- 11.8 Do you operate a supervision system that includes <u>all</u> of the following?
  - Yes No
  - 11.8.1 A defined supervision structure with clear reporting lines that provides one or more named supervisors (the Principal, nominated Partners or other experienced advisors) for all personnel and for each field of law
  - 11.8.2 Supervisors who are qualified to supervise in the assigned categories of work based on technical competence, experience and ability
  - 11.8.3 Allocation and/or early review of new work by a Partner, Principal or supervisor
  - 11.8.4 Setting aside a regular time slot to review workloads, check for progress and inactivity, prioritise work and to deal with problem cases
  - 11.8.5 Agreed systems for reviewing incoming and outgoing correspondence, including post, DX, faxes and emails
  - 11.8.6 Systematic indexing, filing, updating, using and sharing of precedents and professional information
  - 11.8.7 Provision of training on identifying mortgage fraud to all Partners, Principals, consultants and employees who undertake conveyancing work
  - 11.8.9 Direct supervision by a Partner or Principal of all PPR conveyancing transactions undertaken by the firm
- Do frequent Partner or Principal meetings take place that deal with planning, monitoring and reviewing of training and supervision activities? Yes No
- 11.10 Have all solicitors in your firm fully complied with their annual CPD requirements? Yes No

#### File management

Does your firm comply with <u>all</u> of the following?

Yes	No
11.11.1	Carry out frequent file audits of files, including the files of Partners or Principals
11.11.2	Use a formal file review form when auditing these files
11.11.3	Carry out frequent file progress monitoring on current files
11.11.4	Require supervisors to independently check on file progress as appropriate

Do you have set policies for the management of client files that require all of the following? 11.12 Yes Key information (such as critical dates, undertakings, risks and controls, plans and strategies) to be shown in a 11.12.1 prominent position on the file A summary list or plan identifying key stages and showing which are complete and which remain outstanding 11.12.2 The files to be kept in an orderly fashion in line with an agreed format and stored securely 11.12.3 Sensitive materials to be identified and recorded on the file along with any associated undertakings or conditions 11.12.4 Correspondence to be kept in date order and file kept up to date 11.12.5 Files and content to be identified consistently, be readily accessible and secure, whether in paper files and cabinets and/ 11.12.6 or electronic storage systems or shared drives Client property to be identified, recorded on the file, stored and returned under secure conditions 11.12.7 Client confidentiality to be observed when managing client work, discussing client matters, taking files out of the office 11.12.8 or providing information to third party service providers Files to be archived securely for agreed periods and destroyed only with the approval of a Partner or Principal 11.12.0 Does your firm ensure that legible attendance notes confirming verbal instructions and/or written client instructions 11.13 11.13.1 are held on the file with instructions confirmed in writing? Yes No Do your firm's attendance notes include all of the following? Yes Nο 11.13.2 11.13.2.1 Requirements and objectives Agreed billing and charge out arrangements, in a format and level of detail sufficient to comply with your 11.13.2.2 firm's obligations under section 68 of the Solicitors (Amendment) Act 1994 11.13.2.3 Issues raised and advice given 11.13.2.4 Options and associated risks 11.13.2.5 Action your firm will take 11.13.2.6 Timescales to complete the action 11.13.2.7 Any action your client should take 11.14 Does your firm operate a system for recording, monitoring and reviewing key dates which includes a procedure for absenteeism? Yes No **Conclusion of matters** 11.15 Is a review (using a checklist of defined criteria) completed when each case is concluded to ensure that <u>all</u> the following have been considered and dealt with? Yes All undertakings have been discharged 11.15.1 Your client has been sent a letter advising that the matter has concluded, explaining the outcome and implications or 11.15.2 other factors of note and, as appropriate, any need and timings for future review or action that your client should take A copy of any final document(s) produced, signed and/or sealed where appropriate, is retained on the file 11.15.3 A final statement of account and fee note has been sent to your client 11.15.4 Any original documents, sensitive material, property or other assets have been returned and evidenced as such 11.15.5 Any client dissatisfaction or other outstanding problems have been resolved or, if not, reported as relevant 11.15.6 Any intentions for case publicity involving client details have been agreed with your client 11.15.7 11.15.8 All other concluding steps specific to work-type (such as registering and filing) and anything specific to your client's own service agreement have been completed **Undertakings** Does your firm have established procedures for the control of undertakings that include <u>all</u> of the following? Yes 11.16 No Information to ensure that all staff understand what an undertaking is 11.16.1 The authority required for giving undertakings 11.16.2 How undertakings should be worded 11.16.3 Where undertakings should be recorded, for example, in a prominent position on the case file and in a central register 11.16.4 Timescales for confirming oral undertakings in writing 11.16.5 11.16.6 Maintenance of a central record of all undertakings given, discharged and not discharged A systemic means of monitoring undertakings by a Partner or Principal to ensure all obligations are fulfilled in a timely 11.16.7 A systemic means of ensuring that the Law Society's guidelines on undertakings have been followed 11.16.8

If you have established procedures in place for the control of undertakings, when were these established?

11.17

11.18	11.18.1	Has any solicitor acting in your firm ever been involved in a transaction that was or is resting in contract?
		Yes No
	11.18.2	If yes, has an undertaking been furnished to the lending institution? Yes No
	11.18.3	If your firm has been involved in a resting-in-contract transaction that has subsequently been completed, has your firm received written confirmation from the relevant lending institution confirming that they have been released from the undertaking?
		Yes No
Financ	ial	
11.19	To wha	t monetary limit may cheques, or the electronic equivalent, be signed by a sole signatory? €
11.20	Is anyo	ne other than a Principal or equity Partner authorised to sign cheques? Yes No
11.21	Does yo	our firm reconcile all bank accounts (client and office) at least once a month? Yes No
11.22	Has you	r firm complied with all its obligations under the Solicitors Accounts Regulations? Yes No
Cybers	ecurity	
11.23	impers	easures, plans or controls been implemented within the firm to prevent or mitigate against fraud in the form of onation of your partners, directors, officers or employees (impersonation fraud) and impersonation of your suppliers/s (payment diversion fraud)?
	Yes	No
11.24		e past 5 years has the firm faced one or more impersonation fraud attempts, payment diversion attempts or other fraud is involving impersonation of partners, directors, officers or employees?
	Yes <b>If yes,</b> j	No please provide full details in section 16.
11.25		our telephone call reception desks been warned about the dangers of providing names and contact details of finance nent staff and partners to callers "phishing" for information?
	Yes	No
11.26		e fund transfers over €10,000 made? Are all instructions subject to authentication by the employee receiving the request of the following:
	Yes	No
	11.26.1 11.26.2 11.26.3	Making a call back to the requestor using a predesignated telephone number held on file for the purpose of call back Verifying that the requestor has the authority to make such instruction  Prior to the payment request being actioned, ensuring supporting documentation of the payment transfer request is provided
	11.26.4	Verifying that any signature provided on any written instruction or telefacsimile matches that held on file 11.26.5 For e-mail instructions, verifying the requestors work e-mail address has been used For telex or telefacsimile, ensuring the test key/algorithm matches that held on file
11.27		spect to vendors/suppliers are all requests for payment subject to verification that such vendor/supplier is owed such
	Yes	No
11.28	Yes	payment are payment details verified with the supplier with those held on file?  No
11.29		e firm have back-up and recovery procedures for all mission critical systems, data and information systems?
	Yes	No
11.30		rm aware of any erroneous, mistaken, improper, or unauthorised release, loss or disclosure of personally identifiable ation in its care, custody, or control or anyone holding such information on behalf of the firm in the last 3 years?
	Yes <b>If yes,</b> j	No please provide full details in section 16.

Has the firm ever received any claims or complaints with respect to allegations of invasion or injury to privacy, identity theft, theft of information, breach of information security, or been required (by law or own volition) to provide notification to individuals due to an actual or suspected disclosure of personal information?

Yes No

If yes, please provide full details in section 16.

11.32 Does the firm have a cyber liability policy in place?

Yes No

If yes, please provide full details in section 16, including minimum limit of the cyber liability policy, whether the policy covers cyber-crime and the cyber-crime limit, and the renewal date of the cyber policy.

11.33 With regard to "fake president" and "social engineering" frauds:

11.33.1 Have all employees in accounting and payment functions, and anyone who has authority to transfer money, been made aware of "fake president" and "social engineering" frauds, and received recent and relevant training to avoid falling victim to those frauds?

Yes No

11.33.2 Have internal controls and procedures surrounding bank account controls, funds transfer, and any other function where money transfer can take place, been reviewed to ensure that they are still appropriate and effective vis a vis "fake president/social engineering" fraud?

Yes No

11.33.3 Has the audit function been briefed on the issue and ensured that points 11.33.1 and 11.33.2 have been fully complied with during audits?

Yes No

11.34 Are all employees trained and assessed in privacy and security related matters such as phishing, identity theft, social media and mobile devices on at least an annual basis?

Yes No

11.35 Are all employees required to evidence that they understand your privacy policy including use of your network?

Yes No

11.36 Does the firm have specific IT security provisions in place?

Yes No

If yes, please provide full details in section 16, including details of firewalls and use of antivirus software.

## **COVID-19 RISK MANAGEMENT**

11.37 Has the firm put in place a financial plan to ensure the firm's continued ability to trade during the crisis?

Yes No

11.38 Has the firm put in place risk management procedures to deal with Covid-19 exposures?

Yes No

11.39 Has the firm taken, or intends to take, financial actions in response to Covid-19, such as bank loans, partnership profit use, staffing costs etc?

Yes No

11.40 Has the firm put specific supervision measures in place with respect to remote working and/or hybrid working?

Yes No

If yes, please provide full details in section 16.

#### COVER REQUIRED FOR 2021/2022 12.

The	statutory minimum cover for solicitors'	professional indemni	ty insurance in this juris	sdiction is €1.5 millio	n each and every claim.
12.1	Please state your choice of limits of i	ndemnity (up to a ma	ximum of three):		
€	m	€	m	€	m
12.2	Please state your choice of excess each	ch and every claim (up	to a maximum of three)	:	
€		€		€	
12.3	Please provide details of your curren	it insurance placemen	t:		

TOTAL LIMIT OF COVER E	EXCESS	INSURER	BROKER
€ m €	€		

Has your firm, or any Preceding Practice, ever been provided cover by the Assigned Risks Pool? Yes No 12.4

#### 13. CLAIMS AND CIRCUMSTANCES

- Has your firm or any Preceding Practice made any claim or reported any circumstances to insurers in the last ten years? 13.1 Yes
- Please provide details of all claims and circumstances, including notifications, made to insurers that are dormant for each of the 13.2 following years, including any firm referred to in Question 2.

NOTE: Do not leave this section blank. If you have no claims or circumstances, please state 'no claims or circumstances'.

INDEMNITY PERIOD	NAME OF PARTICIPATING INSURER/ ASSIGNED RISKS POOL	NUMBER OF CLAIMS/ CIRCUMSTANCES	CLAIMS/CIRCUMSTANCES ATTACHED
2011-2012			
2012-2013			
2013-2014			
2014-2015			
2015-2016			
2016-2017			
2017-2018			
2018-2019			
2019-2020			
2020-2021			

- Please attach your current claims report provided by the above participating insurer(s) or the Assigned Risks Pool to this 13.3 proposal form. If this is not yet available, please provide claims/circumstances details on the attached supplementary claims form.
- Is any Principal or Partner in your firm aware, after careful enquiry of all solicitors and employees of the firm, of any loss or claim 13.4 or circumstance that may give rise to a loss being sustained or a claim being made against or involving any person or persons to be included in this insurance, their predecessors in practice, or any past partners, principals, directors or members, where such has not been previously notified to past or present insurers?

Yes

If yes, please provide full details on a separate sheet.

- Are there any matters notified by your firm (or any Preceding Practice) to participating insurers or the Assigned Risks Pool that have not been accepted as an effective notification, or cover denied? Yes No

  If yes, please provide full details in section 16.
- 13.6 Please give details of all claims and circumstances not already notified to your insurers that may give rise to a claim. If none, please tick **None**

	F CLAIM/ MSTANCE	CLAIMANT'S N	AME	(E	PE OF WORK G CONVEYAN MILY, ETC)		ESTIMATI	ED COST	OF CLAIM
13.7	Please confirm tha	at all claims and circ	cumstances h	ave now bee	n notified to yo	ur current insur	er: Yes	No	N/A
13.8	If yes, what date w	vere they notified?	/	/					

## 14. DUTY TO DISCLOSE MATERIAL INFORMATION

'Material information' is information that would influence an insurer in deciding whether a risk is acceptable and, if so, the premium terms and conditions to be applied. Insurers cannot avoid or repudiate claims for the cover required under the minimum terms but, if they later find you have not disclosed something material, they may charge an additional premium or, in the event of prejudice, seek recovery of the claim from you depending on the nature of the non-disclosure. For claims above the statutory minimum limit, failing to disclose such information could result in policy being rendered void so that claims would not be paid.

All material information must be disclosed to the insurer to enable terms to be negotiated and cover arranged. Where the Consumer Insurance Contracts Act 2019 applies, your duty to disclose material information is limited to answering all questions in this proposal form honestly and with reasonable care. Where the Consumer Insurance Contracts Act 2019 does not apply, this duty is not limited to answering specific questions that may have been asked in this proposal form. Any changes that may occur or come to light after a quotation has been given must also be notified.

To ensure the cover is not prejudiced, please refer to your broker if there is any doubt as to what information needs to be disclosed. If you proposal is a renewal, it is likely that any change in facts previously advised to insurers will be material, and such changes should be highlighted. If you are in any doubt as to whether a fact is material, you should disclose it.

## 15. DECLARATION

#### I/We hereby declare that:

I/We undertake to inform insurers of alterations to this proposal occurring before completion of a contract of insurance. I/We are satisfied that after careful enquiry of all Partners, Principals, consultants and employees of our firm, the above details are correct to the best of our knowledge and belief and that we have not suppressed or misstated any material facts. I/We understand that any fraudulent suppression or fraudulent misstatements of any material facts will be reported by insurers to the Law Society of Ireland. I/We authorise prior insurers of our firm to release to our broker any information that they may require, including all claims information that may be requested by insurers pursuant to this proposal for insurance. I/We understand that the information I/we provide will be passed to or used by our broker and by insurers for the purpose of providing insurance, underwriting, processing, claims handling and preventing fraud.

I/We acknowledge that, by submitting this proposal, I/we hereby consent to insurers carrying out any enquiries into our financial standing (including, but not limited to, a credit search with one or more (licensed) credit reference or fraud prevention agencies) to check our identity and credit status. Such enquiries may be made either before or during the existence of the contract of insurance.

I/We acknowledge and agree that, by submitting this proposal, I/we hereby consent, in the event of the legal practice carried on by me/us ceasing during or on expiry of any period of insurance provided by insurers, to our broker or insurers or the Special Purpose Fund Manager requesting and obtaining data (including but not limited to personal data as defined in the Data Protection Act 1988 and the Data Protection (Amendment) Act 2003) from relevant regulatory bodies, and to our broker or insurers or the Special Purpose Fund Manager processing such data for purposes in connection with providing run-off cover in accordance with the insurance policy conditions and/or regulatory requirements on such cessation.

I/We acknowledge that, by submitting this proposal, I/we hereby consent to our brokers or insurer providing, on request, the Law Society of Ireland with evidence of my/our insurance cover, and a copy of this proposal form and any accompanying documentation.

I/We have read and understood the attached guidance notes in full, and have consulted them while filling out this form.

PRINT NAME	SIGNATURE OF PARTNER OR PRINCIPAL	DATE		
		/	/	

The completion of this proposal form does not bind the proposers or insurers to complete a contract of insurance but, if a policy is issued, this proposal form, together with any other information supplied prior to inception, shall form the basis of any contract of insurance effected thereon.